

RESOLUTION NUMBER 7791

WHEREAS, the City of Beatrice, (hereinafter "City") desires to add lights to the Fields 4, 5, and 8 at Hannibal Park; and

WHEREAS, the City contacted Musco Lighting regarding such a project and now desires to enter into an Agreement with Musco Lighting for the installation, maintenance, and warranty of new overhead field lighting for Fields 4, 5, and 8 at Hannibal Park, with such purchase and maintenance being financed through Musco Lighting for a term of seven (7) years and with a warranty of twenty-five (25) years as outlined in the Formal Proposal, Quote, and Bid Scope from Pro Tech Electric Services, Inc.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF BEATRICE, NEBRASKA:

SECTION 1. That the Mayor and City Clerk of the City of Beatrice, Nebraska are authorized to sign any and all documents necessary between the City of Beatrice and Musco Lighting for the installation, maintenance, and warranty of overhead field lighting for three (3) softball fields at Hannibal Park as outlined in the Formal Proposal, Quote, and Bid Scope from Pro Tech Electric Services, Inc., which are all attached hereto as Exhibit "A, B, and C" respectively, and incorporated by this reference.

SECTION 2. That all resolutions or parts of resolutions in conflict hereby are hereby repealed.

RESOLUTION PASSED AND ADOPTED this 18th day of May, 2026.

Attest:



Amanda Kuhlman, Deputy City Clerk



Robert Morgan, Mayor

Exhibit "A"



Baystone Government Finance

May 08, 2026

FORMAL PROPOSAL

Obligor: City of Beatrice, NE

This is a finance/ownership contract. No residual value.

Equipment: Musco Lighting Project

Option 1 -Fixed

Acquisition Cost	\$ 498,500.00	Term	Five (5) years	First Payment Due	One Year from Close
Down Payment	\$ 0.00	Payment Mode	Annual in Arrears	Payment Amount	\$117,763.20
Trade-In	\$ 0.00	Interest Rate	5.8200%		
Principal Balance	\$ 498,500.00	Rate Factor	.236235		

Option 2 -Fixed

Acquisition Cost	\$ 498,500.00	Term	Seven (7) years	First Payment Due	One Year from Close
Down Payment	\$ 0.00	Payment Mode	Annual in Arrears	Payment Amount	\$89,108.46
Trade-In	\$ 0.00	Interest Rate	5.9400%		
Principal Balance	\$ 498,500.00	Rate Factor	.178753		

Option 3 -Fixed

Acquisition Cost	\$ 498,500.00	Term	Ten (10) years	First Payment Due	One Year from Close
Down Payment	\$ 0.00	Payment Mode	Annual in Arrears	Payment Amount	\$68,663.81
Trade-In	\$ 0.00	Interest Rate	6.2900%		
Principal Balance	\$ 498,500.00	Rate Factor	.137741		

- This is a proposal only and is not a commitment to finance. This proposal is subject to credit review and approval and proper execution of mutually acceptable documentation.
- Failure to consummate this transaction once credit approval is granted and the documents are drafted and delivered to Obligor may result in a documentation fee being assessed to the Obligor.
- **OBLIGOR'S TOTAL AMOUNT OF TAX-EXEMPT DEBT TO BE ISSUED IN THIS CALENDAR YEAR WILL NOT EXCEED THE \$10,000,000 LIMIT, OR THE INTEREST RATE IS SUBJECT TO CHANGE.**
- This transaction must be designated as tax-exempt under Section 103 of the Internal Revenue Code of 1986 as amended.
- To lock in the Obligor's rate for the term of the obligation, Baystone Government Finance will establish a Vendor Payable Account (VPA) on behalf of the Obligor. This transaction must be credit approved, all documents properly executed and returned to Baystone Government Finance and the transaction funded on ALL proposals on or before 5/22/2026. If funding does not occur within that time-frame, or there is a change of circumstance which adversely affects the expectations, rights, or security of Obligee or its assignees, then Obligee or its assignees reserve the right to adjust and determine a new interest rate factor and payment amount, or withdraw this proposal in its entirety. The Obligor will control the draws from this VPA. This is a non-interest bearing account.

Baystone Government Finance

David Burr, Vice President - dburr@ksstate.bank

Date

City of Beatrice, NE

Signature - Title

5-18-26

Date

Date: 5/8/2026
 Expiration date: 6/8/2026
 To: <Enter who will be receiving - F11>

Project: Hannibal Park Softball Fields 4 5 & 8
 Beatrice, NE
 Ref: 213967

Quotation Price – Materials Delivered to Job Site and Turnkey Installation

Hannibal Fields 4, 5, and 8 – 200 r \$ 498,500.00

*Sales tax and bonding are not included.
 Quote is confidential. Pricing and lead times are effective for 30 days only.*

Light-Structure System™ with Total Light Control – TLC for LED™ technology

Guaranteed Lighting Performance

- Guaranteed light levels of 50/30 per lighting design or specifications
- BallTracker® technology – targeted light, optimizing visibility of the ball in play with no glare in the players typical line-of-sight

System Description

- 24 Total Light Control® TLC-LED-1500 factory-aimed and assembled luminaires
- 18 Total Light Control® TLC-LED-900 factory-aimed and assembled luminaires
- 6 Total Light Control® TLC-LED-550 factory-aimed and assembled luminaires
- 12 Total Light Control® TLC-BT-575 BallTracker® factory-aimed and assembled luminaires
- 11 Galvanized steel poles
- 11 Pre-cast concrete bases with integrated lightning grounding
- Pole length factory assembled wire harnesses
- Factory wired and tested remote electrical component enclosures
- Auxiliary mounting brackets with 1 position crossarm with BallTracker® Attachment
- Disconnects
- UL listed assemblies
- Corrosion protection

Operation and Warranty Services

- Product assurance and warranty program that covers materials and onsite labor, eliminating 100% of your maintenance costs for 25 years
- Support from Musco's Lighting Services Team – over 200 Team members dedicated to operating and maintaining your lighting system – plus a network of 1800+ contractors
- Warranty starts the date of shipment

Musco Scope

- Provide design and layout for lighting system
- Final aiming and commissioning of the system
- Project Manager to be on site during critical times of installation
- Installation services provided

Responsibilities of Facility Owner and/or Buyer

- Confirm pole or luminaire locations, supply voltage and phase required for lighting system prior to production
- Provide electrical design and materials for electrical distribution system, as needed
- Provide electrical power to the site, coordinate with the utility, and pay any power company fees

Payment Terms

Final payment terms are subject to approval by Musco credit department. Final payment shall not be withheld by Buyer on account of delays beyond the control of Musco.

Delivery Timing

8 - 10 weeks for delivery of materials to the job site from the time of order, submittal approval, and confirmation of order details including voltage, phase, and pole/luminaire locations.

Notes

Quote is based on following conditions:

- Shipment of entire project together to one location.
- 240 Volt, Single phase electrical system requirement
- Structural code and wind speed = 2018 IBC, 115 mi/h, Exposure C.
- Due to the built-in custom light control per luminaire, pole or luminaire locations need to be confirmed prior to production. Changes to pole or luminaire locations after the product is sent to production could result in additional charges.

Thank you for considering Musco for your lighting needs. Please contact me with any questions or if you need additional details.

Brad Thompson
Senior Sales Representative
Musco Sports Lighting, LLC
211 2nd Avenue West – PO Box 808
Oskaloosa, IA 52577, USA
Phone: (641) 660-9554
E-mail: brad.thompson@musco.com

Exhibit "C"

Bid includes:

600 amp service

Installation of complete Musco lighting system for Fields 4, 5, and 8

Extension of existing galvanized H frame

Separate circuits for site lighting

Tear out and replace concrete

Directional boring of all conduit

Copper wiring

Wire sized for 3% voltage drop max

ProTech
Electric Services, Inc.

Jon Schwartz

**ProTech Electric Services
8615 Whitmore Circle Suite 108
Omaha, Ne 68122
(402)510-0030**