

RESOLUTION NUMBER 7825

A resolution authorizing the Mayor and Director of Information Technologies to execute an Agreement with Heartland Business Systems for multi-factor authentication licenses for the City of Beatrice, Nebraska.

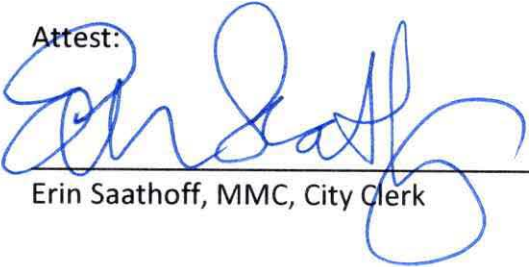
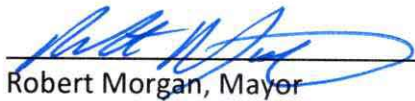
NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF BEATRICE, NEBRASKA:

SECTION 1. That the Mayor and Director of Information Technologies are hereby authorized to execute the Agreement with Heartland Business Systems for multi-factor authentication licenses for the City of Beatrice, Nebraska. A copy of the said Agreement, marked as Exhibit "A", is attached hereto and incorporated by reference.

SECTION 2. That all resolutions or parts of resolutions in conflict herewith are hereby repealed.

RESOLUTION PASSED AND ADOPTED this 3rd day of August, 2026.

Attest:


Erin Saathoff, MMC, City Clerk
Robert Morgan, Mayor

Cisco Duo Subscription
Quote #414820 v1
Prepared For:
Beatrice, City of
 Matt McConnell
 400 Ella Street
 Beatrice, NE 68310

P: (402) 228-5200
E: mmccconnell@beatrice.ne.gov

Prepared by:
Omaha, Nebraska Area Office
 Mike Bonham
 9140 W. Dodge Road
 Suite 200
 Omaha, NE 68114

P: 402-970-6851
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Date Issued:
07.30.2026
Expires:
08.18.2026

Year 1		Price	Qty	Ext. Price
Price is per user/per year				
Requested start date: 6/30/2026				
Yearly billing				
Auto renewal term: 12 months				
Cisco Duo subscription		\$0.00	1	\$0.00
Cisco Support Basic for Duo		\$0.00	1	\$0.00
Cisco Duo Essentials edition (formerly MFA) - year 1		\$29.41	200	\$5,882.00
Subtotal:				\$5,882.00

Year 2		Price	Qty	Ext. Price
Cisco Duo subscription		\$0.00	1	\$0.00
Cisco Support Basic for Duo		\$0.00	1	\$0.00
Cisco Duo Essentials edition (formerly MFA) - year 2		\$29.41	200	\$5,882.00
Subtotal:				\$5,882.00

Year 3		Price	Qty	Ext. Price
Cisco Duo subscription		\$0.00	1	\$0.00
Cisco Support Basic for Duo		\$0.00	1	\$0.00
Cisco Duo Essentials edition (formerly MFA) - year 3		\$29.41	200	\$5,882.00
Subtotal:				\$5,882.00

Non-Returnable/Non-Refundable Language

Cisco/Meraki Note:

All new Cisco and Meraki orders submitted for hardware, and any attached software, will be non-cancellable and cannot be modified starting 45 days prior to the current estimated ship date. Meraki license-only orders are not impacted by this policy change. Non-cancellable orders are not eligible for RMA credit and are not eligible for an RMA exception.

Quote Summary		Amount
Year 1		\$5,882.00
Year 2		\$5,882.00
Year 3		\$5,882.00
Total:		\$17,646.00

This Quote does not include any federal or state prevailing wage rates, unless specifically noted. If this project requires compliance with any federal or state prevailing wage laws, the customer must immediately notify Heartland in writing prior to acceptance so that Heartland can provide an updated Quote. Any modifications made after the project commencement will result in additional charges and delays.

This quote may not include applicable sales tax, telecommunications taxes, shipping, handling, and delivery charges. Final applicable sales tax, telecommunications taxes, shipping, handling, and delivery charges are calculated and applied at invoice. The above prices are for hardware/software only, and do not include delivery, setup or installation by Heartland ("HBS") unless otherwise noted. Installation by HBS is available at our regular hourly rates, or pursuant to a prepaid HBSFlex Agreement. This configuration is presented for convenience only. HBS is not responsible for typographical or other errors/omissions regarding prices or other information. Prices and configurations are subject to change without notice, and may be changed by HBS at any time up until shipment. HBS may modify or cancel this quote if the pricing is impacted by a tariff. A 20% restocking fee will be charged on any returned part. Customer is responsible for all costs associated with return of product and a \$25.00 processing fee. No returns, cancellations or order changes are accepted by HBS without prior written approval. This quote and any attached agreement are not subject to termination without cause or for convenience. This quote expressly limits acceptance to the terms of this quote, and HBS disclaims any additional terms. Customer may issue a purchase order for administrative purposes only. By providing your "E-Signature," you acknowledge that your electronic signature is the legal equivalent of your manual signature, and you warrant that you have express authority to execute this agreement and legally bind your organization to this proposal and all attached documents. Any purchase that the customer makes from HBS is governed by HBS' Standard Terms and Conditions ("ST&Cs") located at <http://www.hbs.net/standard-terms-and-conditions>, which are incorporated herein by reference. The ST&Cs are subject to change. When a new order is placed, the ST&Cs on the above-stated website at that time shall apply. If customer has signed HBS' ST&Cs version 2022.v1.0 or later, or the parties have executed a current master services agreement, the signed agreement shall control over any conflicting terms in the version on the website. If a current master services agreement does not cover the purchase of products, the ST&Cs located on the website shall govern the purchase of products. Certain purchases also require customer to be bound by end user terms and conditions. A list of end user terms and conditions related to various manufacturers and vendors is set forth at <https://www.hbs.net/End-User-Agreements>. Any purchase that customer makes is also governed by the applicable end user terms and conditions, which are incorporated herein by reference. If customer has questions about whether end user terms and conditions apply to a purchase, customer shall contact HBS. Any order(s) that exceeds the credit limit assigned by HBS shall require upfront payment from customer in an amount determined by HBS. HBS shall make this determination at the time of the order, unless customer has previously submitted the required onboarding paperwork. In such event, HBS shall make this determination at the time of quoting. Customer shall ensure that all invoices are timely paid as stated in Section 2 of the ST&Cs, regardless of whether Customer has a financing or leasing company or other third-party issue the purchase order. In the event that a third-party issues the purchase order, Customer shall be required to sign this Quote for purposes of approving the order. QT.2026.v1.0

Acceptance

Omaha, Nebraska Area Office

Beatrice, City of

Mike Bonham

Signature / Name

07/30/2026

Date

Matt McConnell

Signature / Name

Initials

Date