

RESOLUTION NUMBER 7826

A resolution authorizing the Mayor and Director of Information Technologies to execute an Agreement with Carahsoft Technology Corp for Samsara IoT gateways, dual-facing AI dash cameras, and related analytics licenses for the City of Beatrice's sanitation vehicles.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF BEATRICE, NEBRASKA:

SECTION 1. That the Mayor and Director of Information Technologies are hereby authorized to execute the Agreement with Carahsoft Technology Corp for Samsara IoT gateways, dual-facing AI dash cameras, and related analytics licenses for the City of Beatrice's sanitation vehicles. A copy of the said Agreement, marked as Exhibit "A", is attached hereto and incorporated by reference.

SECTION 2. That all resolutions or parts of resolutions in conflict herewith are hereby repealed.

RESOLUTION PASSED AND ADOPTED this 3rd day of August, 2026.

Attest:



Erin Saathoff, MMC, City Clerk



Robert Morgan, Mayor

Exhibit "A"
PRICE QUOTATION

CARAHSOFT TECHNOLOGY CORP



11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8585 | FAX (703) 871-8505
WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM



TO: Jason Moore
MARS Superintendent
City of Beatrice
500 N Commerce St
Beatrice, NE 68310 USA

FROM: Colin Langan
Carahsoft Technology Corp
11493 Sunset Hills Road
Suite 100
Reston, Virginia 20190

EMAIL: jmoore@beatrice.ne.gov

EMAIL: Colin.Langan@carahsoft.com

PHONE: (402) 228-5219

PHONE: (571) 662-3126

TERMS: Contract Number: 78128 O4
NASPO Master Contract Number: AR2472
Contract Term: 07/19/2017 to 09/15/2026
Shipping Point: FOB Destination
Credit Cards: VISA/MasterCard/AMEX
Remit To: Same as Above
Payment Terms: Net 30 (On Approved Credit)
Sales Tax May Apply

QUOTE NO: 66498949
QUOTE DATE: 07/29/2026
QUOTE EXPIRES: 08/28/2026
RFQ NO:
SHIPPING: GROUND
TOTAL PRICE: [REDACTED]
SHIPPING AMOUNT: [REDACTED]
TOTAL QUOTE: [REDACTED]

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
HARDWARE & ACCESSORIES						
1	HW-VG55-NA-491	Vehicle IoT Gateway, model VG55 Samsara, Inc - HW-VG55-NA		NSP COOP	4	[REDACTED]
2	CBL-VG-CJ1939-491	Enhanced VG Series J1939 or J1708 (9-pin) cable. Samsara, Inc - CBL-VG-CJ1939		NSP COOP	4	[REDACTED]
3	HW-CM34-491	Dual-facing AI Dash Cam, Series 4 Samsara, Inc - HW-CM34		NSP COOP	4	[REDACTED]
4	ACC-CPB-491	Panic Button accessory for the VG54 and Diagnostic Hub Samsara, Inc - ACC-CPB		NSP COOP	4	[REDACTED]
HARDWARE & ACCESSORIES SUBTOTAL:						[REDACTED]
YEAR 1 LICENSE						
5	LIC-CM-D-PREMIER-491	Premier dual dash camera analytics solution. 3 yr lic term Samsara, Inc - LIC-CM-D-PREMIER		\$612.77 COOP	4	[REDACTED]
6	LIC-VG-PREMIER-PS-491	Premier public sector vehicle analytics cloud solution. 3 yr lic term Samsara, Inc - LIC-VG-PREMIER-PS		\$268.09 COOP	4	[REDACTED]
YEAR 1 LICENSE SUBTOTAL:						[REDACTED]
SUBTOTAL:						[REDACTED]
				TOTAL PRICE:	[REDACTED]	
				SHIPPING AMOUNT:	[REDACTED]	
				TOTAL QUOTE:	[REDACTED]	

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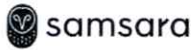


FUTURE YEARS PRICING

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
YEAR 2 LICENSE						
7	LIC-CM-D-PREMIER-491	Premier dual dash camera analytics solution. 3 yr lic term Samsara, Inc - LIC-CM-D-PREMIER		████████	COOP 4	████████
8	LIC-VG-PREMIER-PS-491	Premier public sector vehicle analytics cloud solution. 3 yr lic term Samsara, Inc - LIC-VG-PREMIER-PS		████████	COOP 4	████████
YEAR 2 LICENSE SUBTOTAL:						████████
YEAR 3 LICENSE						
9	LIC-CM-D-PREMIER-491	Premier dual dash camera analytics solution. 3 yr lic term Samsara, Inc - LIC-CM-D-PREMIER		████████	COOP 4	████████
10	LIC-VG-PREMIER-PS-491	Premier public sector vehicle analytics cloud solution. 3 yr lic term Samsara, Inc - LIC-VG-PREMIER-PS		████████	COOP 4	████████
YEAR 3 LICENSE SUBTOTAL:						████████
YEAR 4 LICENSE						
11	LIC-CM-D-PREMIER-491	Premier dual dash camera analytics solution. 3 yr lic term Samsara, Inc - LIC-CM-D-PREMIER		████████	COOP 4	████████
12	LIC-VG-PREMIER-PS-491	Premier public sector vehicle analytics cloud solution. 3 yr lic term Samsara, Inc - LIC-VG-PREMIER-PS		████████	COOP 4	████████
YEAR 4 LICENSE SUBTOTAL:						████████
3 MONTH LICENSE						
13	LIC-CM-D-PREMIER-491	Premier dual dash camera analytics solution. 3 yr lic term Samsara, Inc - LIC-CM-D-PREMIER		████████	COOP 4	████████
14	LIC-VG-PREMIER-PS-491	Premier public sector vehicle analytics cloud solution. 3 yr lic term Samsara, Inc - LIC-VG-PREMIER-PS		████████	COOP 4	████████
3 MONTH LICENSE SUBTOTAL:						████████
FUTURE YEARS PRICING SUBTOTAL:						████████

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Please include Contract Name and Number on the Purchase Order

License Term

The license term for the Samsara Software licenses purchased under this Order Form begins on the day Samsara activates the applicable Samsara Software I but the license by providing you a claim number and access to the Hosted Software ("License Start Date). If Hardware associated with a then-unactivated Samsara Software license will be shipped to you under this Order Form, such Samsara Software license will be activated on the day the Samsara Hardware ships. Notwithstanding the foregoing, if you are renewing the license term for a previously-activated Samsara Software license under this Order Form, the License Start Date for the renewal license term shall be the day that Samsara extends your access to the Hosted Software for the renewal license term. Samsara Hardware requires a valid license to function.

Samsara may ship Hardware under this Order Form subject to a schedule as mutually agreed between the Parties or as determined by Samsara. To the extent such Hardware is associated with then-unactivated Samsara Software licenses, the Samsara Software license term for each such Hardware device will start on the day that device ships regardless of the shipment schedule for the other such Hardware devices. If all such Hardware is shipped in one shipment, the license term for all such Hardware will be the full license term under this Order Form. If such Hardware is shipped in multiple shipments, only the license term of such Hardware in the initial shipment will be such full license term. The license term of the remaining such Hardware shipped after the initial shipment will be set to match the then-remaining license term of the initial shipment, so that the license term for all such Hardware under this Order Form expires on the same date. The total cost of the licenses for such Hardware shipped after the initial shipment will be pro-rated based on their actual license term, rounded up to the nearest month, as compared to the full license term under this Order Form. Certain payment amounts under this Order Form assume that the entire order is fulfilled at the same time and are subject to potential reduction based on the actual schedule of order fulfillment.

Support and Warranty

Samsara stands behind its Products. Hardware Products that require a valid license to function come with a warranty that lasts as long as you maintain a valid license for such Hardware. All other Hardware Products, such as accessories, come with a one-year warranty, unless otherwise specified on the relevant Samsara data sheet. During the warranty period, Hardware exhibiting material defects will be replaced pursuant to our Hardware Warranty & RMA policy at www.samsara.com/support/hardware-warranty. Additional support information can be found at www.samsara.com/support.

Terms

Unless otherwise set forth herein, your use and access of the Hardware, Products, and Services specified herein are governed by Samsara's terms of service found at <https://www.samsara.com/legal/public-sector-customers-platform-terms-of-service>, unless the Parties have entered into a separate terms of service agreement and/or a separate terms of service agreement is attached to this Order Form, in which case such separate terms of service agreement shall govern (the 'Terms of Service'). You agree to be bound by the Terms of Service, and any capitalized terms not defined herein shall have the meaning set forth in the Terms of Service. You further agree that any other Order Forms you enter into for the purchase of Products shall also be governed by the Terms of Service unless otherwise set forth in the applicable Order Form. For clarity, unless otherwise agreed by the Parties or approved by Samsara, the pricing and payment terms under this Order Form shall not apply to any such other Order Forms.

The continuation of this Agreement on an annual basis after the Effective Date is contingent upon the appropriation of sufficient funds. If sufficient funds fail to be appropriated to provide for the continuation of the Agreement, the Agreement shall terminate on the date of the beginning of the subsequent fiscal year for which funds have not been appropriated. Samsara shall be entitled to payment for deliverables in progress; liabilities, fees, or costs caused by such termination including for obligations that extend beyond the date of termination; and reasonable Agreement close-out costs.